



Overview

Gurobi Alliance Program

Jan Schwarzkopf
Ecosystem Manager EMEA

Paris 2022





Who works with externals/partners?

Who knows some of our partners?

Who knows the Gurobi Alliance Program?



GUROBI
ALLIANCE



GUROBI
ALLIANCE

Partner Ecosystem

With our Program, we do more and better– it is essential to our success and customer satisfaction. Gurobi is committed to creating and nurturing a partner engagement culture through dedicated people, resources, and benefits to give our partners what they need to successfully build and deliver solutions for our customers.



| **Service
Engagement**

Ready
Premier
Premier+

| **Solution
Engagement**

Ready
Premier

| **Management
Consulting
Engagement** |

Benefits

Investing in Our Partners



Business

Help increase your partner experience



Technology

Enable you in our latest technology



Sales

Increase opportunities & accelerate business

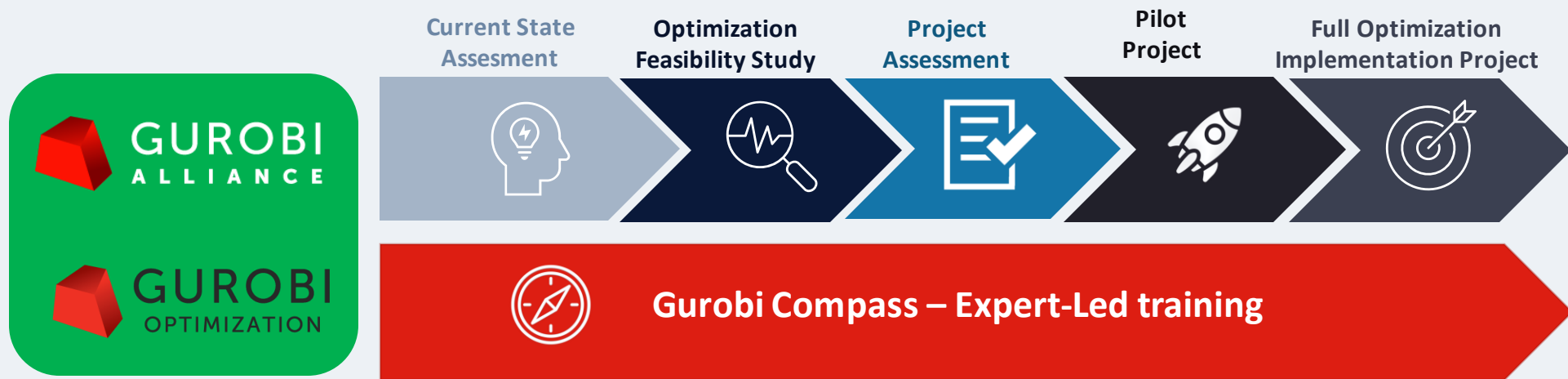


Marketing

Go together to market, discover opportunities & grow your business

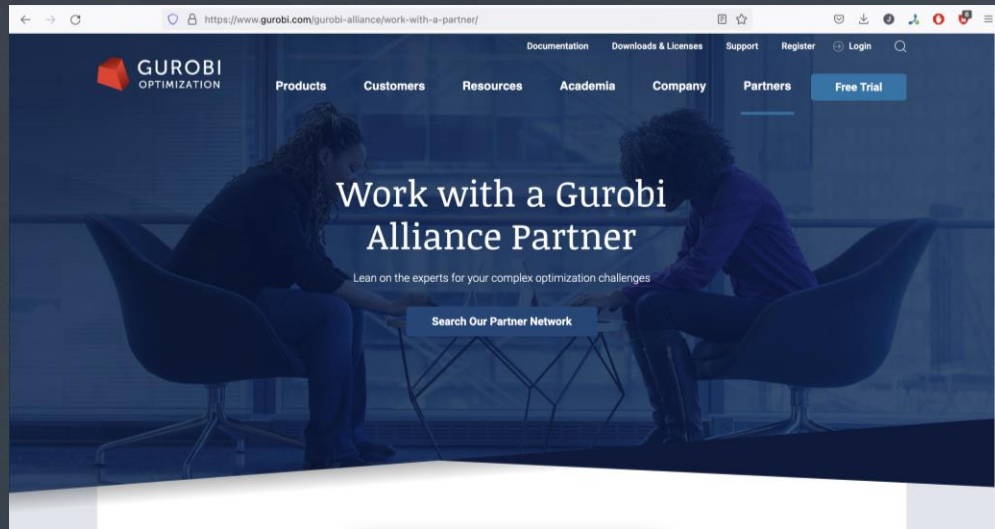
Journey to Optimization Success

Gurobi Alliance



Next step?

Reach out to me or visit <https://www.gurobi.com/gurobi-alliance/overview/>





Thank You

For more information: gurobi.com

Jan Schwarzkopf
Ecosystem Manager EMEA

schwarzkopf@gurobi.com